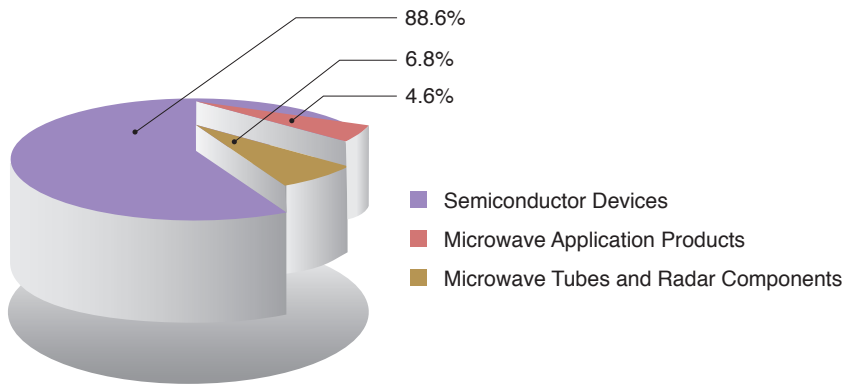


# Consolidated Business Overview

## Sales proportion by division in fiscal 2003



## Sales trends by division (3 years)

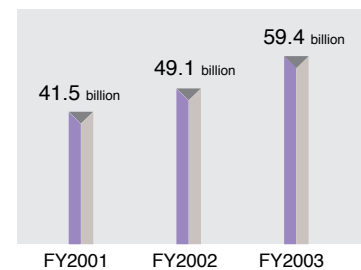
### Semiconductor Devices

In fiscal 2001, in overseas markets, sales of each product decreased due to overseas instability resulting from 9.11 attacks and domestic industrial decline.

In fiscal 2002, introduction of new products in each field and enhanced marketing helped sales grow over the previous fiscal year.

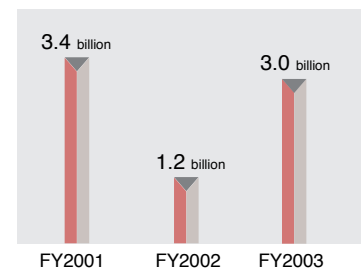
In fiscal 2003, sales of new products for digital home appliance did well. Sales of ICs for audio processors are also growing steadily.

Analysis of fiscal 2003 sales showed that the semiconductor devices division accounted for 88.6% of gross sales, of which, bipolar products accounted for 73.1%. MOS products for 18.2% and microwave & optoelectronic devices for 8.7%.



### Microwave Application Products

In fiscal 2003, sales recovered from sales slump in 2002 and amounted to the sales proceeds in 2001 or earlier. Sales of components for satellite communications and broadcasting increased significantly compared to the previous term because the market was recovering. Sales of components for terrestrial communications also increased because of start of full-scale mass production of the 26 GHz band FWA (Fixed Wireless Access) for domestic household use.



### Microwave Tubes and Radar Components

In fiscal 2003, sales of governmental electron tubes and radar components remained favorable because of stable order from our main customers, government-related, although the sales fell a little below the previous term. Sales of consumer-use electron tubes and radar components grew over the previous fiscal year due to the recovery of the marine radar market.

