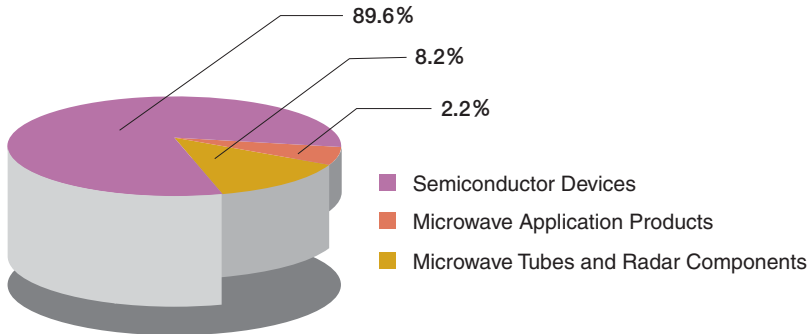


Consolidated Business Overview

Sales proportion by division in fiscal 2002



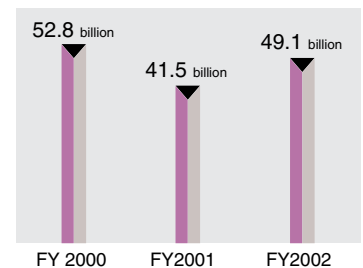
Sales trends by division (3 years)

Semiconductor Devices

In fiscal 2000, sales of semiconductor devices, bipolar and MOS products increased steadily on the strength of market demand at home and abroad. In fiscal 2001, sales of each product decreased due to overseas instability resulting from terrorist attacks and domestic industrial decline.

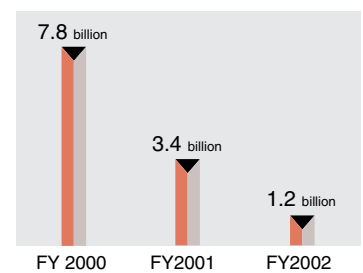
In fiscal 2002, introduction of new products in each field and enhanced marketing helped sales grow over the previous fiscal year.

Analysis of fiscal 2002 sales showed that the semiconductor devices accounted for 89.6% of gross sales. Of gross sales, bipolar products accounted for 66.2%, MOS products for 23.8% and microwave & optoelectronic devices for 10%.



Microwave Application Products

Sales for the past 3 years have decreased in decrements of 50%. This may result from discontinuance of high-frequency modules and the rapid decrease in demand for satellite broadcasting and communications products. The recovery in the US telecommunications market is delayed, which is thought to be a cause of the decline.



Microwave Tubes and Radar Components

Due to the product characteristics, customers are very constant so sales are flattened out.

Sales of governmental-use products increased slightly over the past 3 years, while sales of consumer-use products have been slowing down. This may result from pullbacks in consumer spending (replacement).

